

**BHARTI WALMART RECOMMENDATION FOR GEMINI SERVICE**

From: Vivek Upadhyay - vupadhy  
Sent: Wednesday, March 24, 2010 6:05 AM  
To: Neeti Badhan - nbadhan  
Subject: Scissor lift

Please accept this note as token of my appreciation for Gemini Power Hydraulics Pvt Ltd. I really want to thank them for providing us exceptional customer service and being proactive in arranging stand by equipment until our own equipment delivers at store.

The interim arrangement enabled us to carry out lot of critical work at the site with timely execution and certainly brought lot of ease and speed. I also want to appreciate the way they have approached our business which includes studying our format, working conditions and consequently recommending product based on facts and figures which proved to be a key differentiator. They really come across as a company who doesn't believe in selling equipments but genuinely provide solutions.

A treatment which is truly focused on our needs, committed with great sense of delight. I want to wish them huge success in coming future and looking forward to working with them on a long term basis.

Regards,  
Vivek Upadhyay  
Bharti Walmart  
Head – Global Indirect Sourcing