

Equipment & Machinery



Haulotte & Gemini Power Hydraulics charting success together in the Indian Aviation Sector



Souma Ray, Director, Haulotte India Pvt. Ltd.

The Aviation sector in India is growing very rapidly with more and more new Airports being constructed, older airports being modernized. Newer players are entering the aviation sector (latest being Vistara & Air Asia)

to accommodate the increase of passenger flow in the country with air travel getting more common day by day.

Aviation is one of the major sectors for Haulotte Aerial Work Platforms globally and Indian Aviation sector is not an exception for that.

Gemini Power Hydraulics Pvt Ltd., the PAN India Distributor of Haulotte, has over the past many years been successfully been tapping. They have supplied Haulotte machines to the Indian Air force, Aviation Service Providers like Airwork for Tata Singapore Airlines JV- Vistara, Hindustan Aeronautics Ltd. and various Airports across the country.

However, Gemini has had its biggest success in the Indian Aviation sector by having successfully supplied and commissioned 21 Nos. Haulotte

Aerial Work Platforms to GVK- Mumbai International Airport Pvt Ltd for the prestigious state of the art Terminal 2. It's a commendable achievement of Gemini Power Hydraulics

The Machines are used by the Facility Department and E&M Dept for façade cleaning and Maintenance of the T2 at Mumbai International Airport.

Rewinding back to chart out this incredible success story, the Gemini team started the Pre-sales Activity with GVK-MIAL in early 2012. After the technical site survey and noting critical measurements there were several grueling rounds of technical discussions with the Project team in-charge. Based on the application and technical parameters required by the MIAL Project Team, the suitable variants of the machines were shortlisted.

Equipment & Machinery

Despite severe competition from dealers of other AWP manufacturers, GVK-MIAL chose Gemini & Haulotte as Preferred Partner and awarded the contract to Gemini in the Month of May 2013.

The deliveries of the machines were completed by end 2013 / early 2014. Post deliveries during the commissioning period, Gemini Product support team conducted several detailed theoretical and practical training sessions for the Facility contractors for proper and optimum utilization of the machines.

GVK-MIAL E&M team, Facility team, Procurement team and Logistics team were all very supportive throughout the contract, which enabled us to smoothly execute the contract.

All the Machines are backed by prompt & excellent after sales support by Gemini Power Hydraulics with additional specialized support whenever required, from Haulotte India service team, to ensure that the machine are operating satisfactorily. The Service Engineers from Gemini visit and check the machines once in a month, for Preventive health-check-up. The team remains available on 24x7 basis for any emergency.

This prestigious order from MIAL also propelled orders from other Airports across the country like Chennai International Airport, Pondicherry Airport & Bangalore International Airports etc., who also put their trust in using Haulotte machines with the proactive and efficient after sales support from Gemini.

Haulotte and Gemini team would continue in their trust to partner and serve this vital sector of Indian industry.

For further details please contact:
Mobile: +91 7738165646
Mail : sray@haulotte.com
Website: <http://www.haulotte.in>

